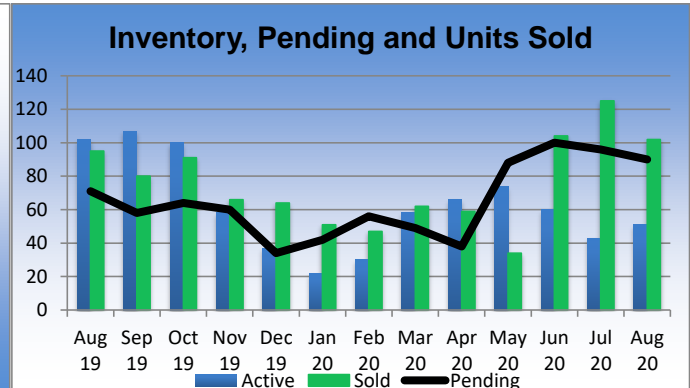
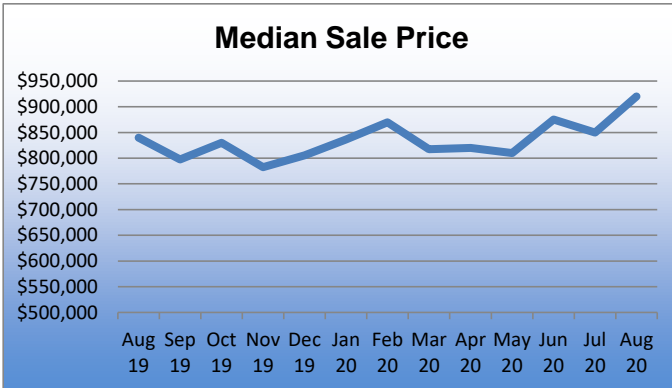


## Market Activity Summary:

- Inventory: 51 units were listed for sale as of the last day of August - approximately 1 month of inventory.
- Sales Activity: 102 single-family detached units were sold during August.
- Median Sales Price: \$920,031 during August.
- Days-on-Market (DOM) year-to-date is approximately 22 days.
- Average sales price was 101.28% of the average list price during August.



## Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Aug 19	102	71	95	1.3	\$923,020	\$840,000	\$923,566	29	\$482	\$483	100.06%
Sep 19	107	58	80	1.5	\$879,742	\$797,500	\$879,796	26	\$495	\$496	100.01%
Oct 19	100	64	91	1.5	\$960,095	\$830,000	\$958,852	35	\$478	\$480	99.87%
Nov 19	58	60	66	0.9	\$884,437	\$782,500	\$884,189	30	\$479	\$480	99.97%
Dec 19	37	34	64	0.7	\$898,560	\$805,500	\$886,980	36	\$489	\$484	98.71%
Jan 20	22	42	51	0.4	\$927,242	\$836,500	\$921,325	49	\$494	\$491	99.36%
Feb 20	30	56	47	0.6	\$952,365	\$869,950	\$948,066	40	\$511	\$511	99.55%
Mar 20	58	49	62	1.3	\$885,987	\$817,250	\$902,967	16	\$500	\$509	101.92%
Apr 20	66	38	59	1.4	\$934,639	\$820,000	\$944,603	13	\$491	\$498	101.07%
May 20	74	88	34	1.3	\$883,479	\$810,000	\$881,017	13	\$502	\$500	99.72%
Jun 20	60	100	104	0.9	\$965,037	\$875,000	\$965,286	22	\$495	\$498	100.03%
Jul 20	43	96	125	0.5	\$937,758	\$850,000	\$950,203	14	\$507	\$516	101.33%
Aug 20	51	90	102	0.5	\$1,014,609	\$920,031	\$1,027,566	22	\$491	\$500	101.28%

## Market Trends

Month to Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Aug 20	102	7.37%	\$1,014,609	9.92%	\$920,031	9.53%	\$1,027,566	11.26%	22	-22.86%	101.28%
Aug 19	95	-1.04%	\$923,020	0.03%	\$840,000	2.25%	\$923,566	-0.21%	29	70.22%	100.06%
Aug 18	96	1.05%	\$922,783	-1.04%	\$821,500	1.42%	\$925,531	-1.75%	17	-23.26%	100.30%

## Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K		4	1	3	10
\$500-\$599K	4	12	11	37	79
\$600-\$699K	52	95	71	148	205
\$700-\$799K	148	192	189	167	131
\$800-\$899K	138	123	162	82	80
\$900-\$999K	84	56	85	60	35
\$1-\$1.299m	96	102	94	109	73
\$1.3-\$1.699m	66	74	70	54	51
\$1.7-\$1.999m	10	7	12	7	1
\$2-\$2.999m	4	4	3	3	1
>\$3m		3	1	1	1
<b>Totals:</b>	<b>602</b>	<b>672</b>	<b>699</b>	<b>671</b>	<b>667</b>

## Presented by:

