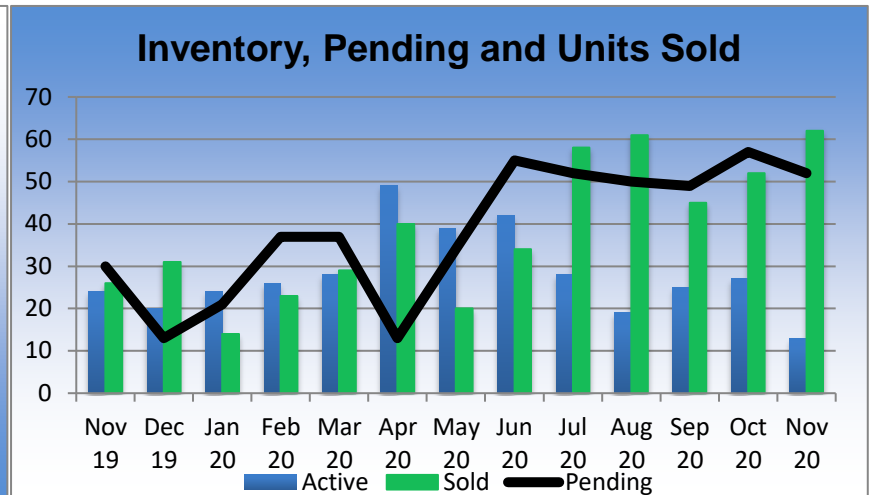
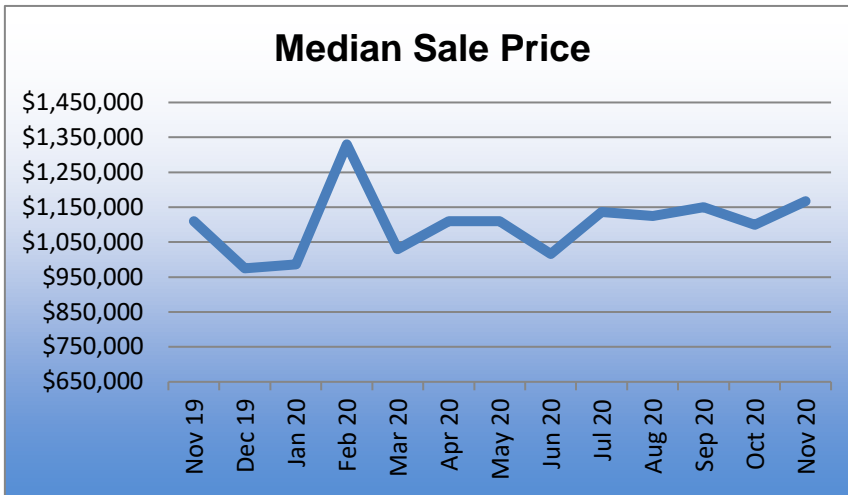


Market Activity Summary:

- Inventory: 13 units were listed for sale as of the last day of November - approximately 0 month of inventory.
- Sales Activity: 62 single-family detached units were sold during November.
- Median Sales Price: \$1,167,500 during November.
- Days-on-Market (DOM) year-to-date is approximately 10 days.
- Average sales price was 104.51% of the average list price during November.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Nov 19	24	30	26	0.9	\$1,110,706	\$1,110,345	\$1,092,796	28	\$491	\$485	98.39%
Dec 19	20	13	31	0.9	\$1,061,151	\$975,000	\$1,054,774	39	\$512	\$512	99.40%
Jan 20	24	21	14	1.0	\$1,058,786	\$986,000	\$1,053,714	40	\$476	\$476	99.52%
Feb 20	26	37	23	1.0	\$1,277,252	\$1,330,000	\$1,294,861	22	\$467	\$475	101.38%
Mar 20	28	37	29	1.0	\$1,066,959	\$1,030,000	\$1,084,131	12	\$512	\$522	101.61%
Apr 20	49	13	40	1.8	\$1,122,842	\$1,110,359	\$1,133,104	18	\$502	\$507	100.91%
May 20	39	34	20	1.3	\$1,153,538	\$1,110,440	\$1,148,294	21	\$482	\$480	99.55%
Jun 20	42	55	34	1.2	\$1,076,009	\$1,016,000	\$1,077,257	28	\$532	\$534	100.12%
Jul 20	28	52	58	0.7	\$1,156,524	\$1,136,500	\$1,169,476	14	\$501	\$507	101.12%
Aug 20	19	50	61	0.4	\$1,177,459	\$1,125,000	\$1,186,345	24	\$494	\$500	100.75%
Sep 20	25	49	45	0.5	\$1,194,818	\$1,150,000	\$1,218,248	21	\$508	\$522	101.96%
Oct 20	27	57	52	0.5	\$1,147,502	\$1,099,500	\$1,186,420	13	\$530	\$552	103.39%
Nov 20	13	52	62	0.3	\$1,201,684	\$1,167,500	\$1,255,864	10	\$532	\$557	104.51%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Nov 20	62	138.46%	\$1,201,684	8.19%	\$1,167,500	5.15%	\$1,255,864	14.92%	10	-63.64%	104.51%
Nov 19	26	-3.70%	\$1,110,706	1.81%	\$1,110,345	0.94%	\$1,092,796	1.02%	28	-21.76%	98.39%
Nov 18	27	-40.00%	\$1,090,927	10.13%	\$1,099,990	13.99%	\$1,081,736	7.71%	35	48.13%	99.16%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K					
\$500-\$599K				1	1
\$600-\$699K		3	2	11	19
\$700-\$799K	11	30	22	69	84
\$800-\$899K	50	79	59	75	91
\$900-\$999K	71	64	72	64	59
\$1-\$1.299m	191	182	176	166	140
\$1.3-\$1.699m	105	96	84	79	55
\$1.7-\$1.999m	16	10	4	5	9
\$2-\$2.999m	8	4	3		
>\$3m					
Totals:	452	468	422	470	458

Presented by: