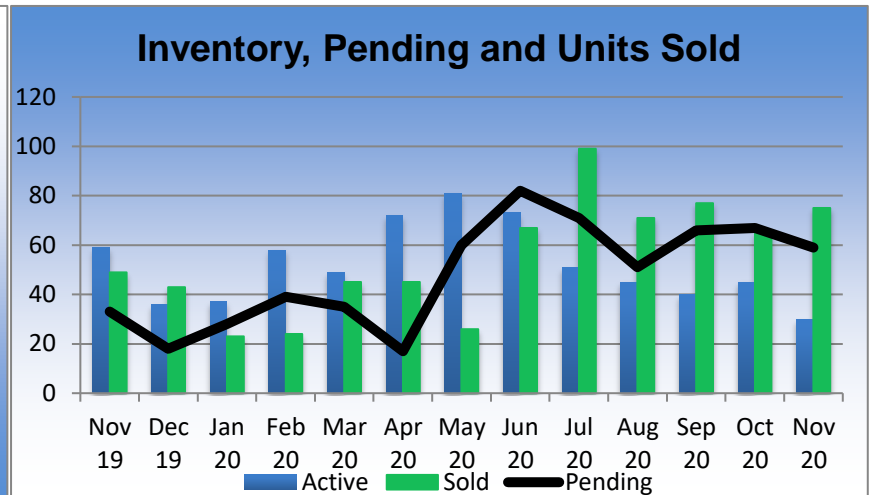
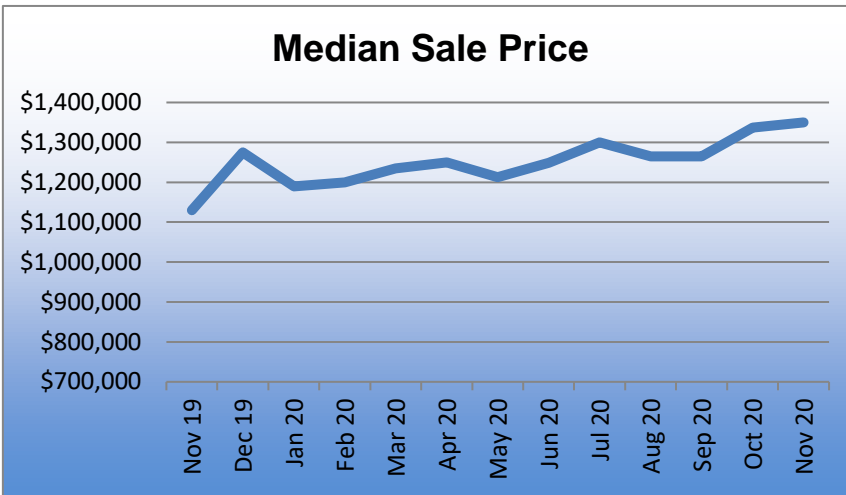


Market Activity Summary:

- Inventory: 30 units were listed for sale as of the last day of November - approximately 0 month of inventory.
- Sales Activity: 75 single-family detached units were sold during November.
- Median Sales Price: \$1,350,000 during November.
- Days-on-Market (DOM) year-to-date is approximately 17 days.
- Average sales price was 104.61% of the average list price during November.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Nov 19	59	33	49	1.3	\$1,464,573	\$1,130,000	\$1,433,329	47	\$561	\$552	97.87%
Dec 19	36	18	43	1.0	\$1,457,713	\$1,275,000	\$1,456,058	33	\$579	\$587	99.89%
Jan 20	37	28	23	1.2	\$1,483,962	\$1,190,000	\$1,473,977	42	\$586	\$584	99.33%
Feb 20	58	39	24	2.0	\$1,313,033	\$1,200,162	\$1,322,493	21	\$591	\$594	100.72%
Mar 20	49	35	45	1.6	\$1,356,785	\$1,235,000	\$1,371,448	19	\$581	\$591	101.08%
Apr 20	72	17	45	2.4	\$1,395,189	\$1,250,000	\$1,395,721	33	\$576	\$576	100.04%
May 20	81	60	26	2.1	\$1,482,423	\$1,212,500	\$1,452,942	38	\$572	\$565	98.01%
Jun 20	73	82	67	1.5	\$1,491,421	\$1,249,000	\$1,467,941	30	\$586	\$579	98.43%
Jul 20	51	71	99	0.9	\$1,432,785	\$1,300,000	\$1,434,657	26	\$585	\$589	100.13%
Aug 20	45	51	71	0.7	\$1,400,097	\$1,265,000	\$1,419,403	19	\$612	\$623	101.38%
Sep 20	40	66	77	0.6	\$1,474,655	\$1,265,000	\$1,494,731	34	\$592	\$603	101.36%
Oct 20	45	67	65	0.7	\$1,436,172	\$1,337,000	\$1,479,495	22	\$595	\$616	103.02%
Nov 20	30	59	75	0.5	\$1,413,416	\$1,350,000	\$1,478,509	17	\$600	\$630	104.61%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Nov 20	75	53.06%	\$1,413,416	-3.49%	\$1,350,000	19.47%	\$1,478,509	3.15%	17	-65.24%	104.61%
Nov 19	49	-7.55%	\$1,464,573	10.70%	\$1,130,000	-5.83%	\$1,433,329	9.92%	47	37.76%	97.87%
Nov 18	53	-11.67%	\$1,322,973	-3.88%	\$1,200,000	0.00%	\$1,304,025	-5.95%	34	-9.97%	98.57%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K		2		2	1
\$500-\$599K	3				8
\$600-\$699K	1	2	2	8	9
\$700-\$799K	6	10	5	20	48
\$800-\$899K	24	33	28	77	83
\$900-\$999K	56	96	54	98	112
\$1-\$1.299m	230	254	272	209	179
\$1.3-\$1.699m	167	128	172	106	75
\$1.7-\$1.999m	44	39	44	50	34
\$2-\$2.999m	83	67	70	71	54
>\$3m	14	20	15	10	11
Totals:	628	651	662	651	614

Presented by:

Includes the areas of Pleasanton, Sunol

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