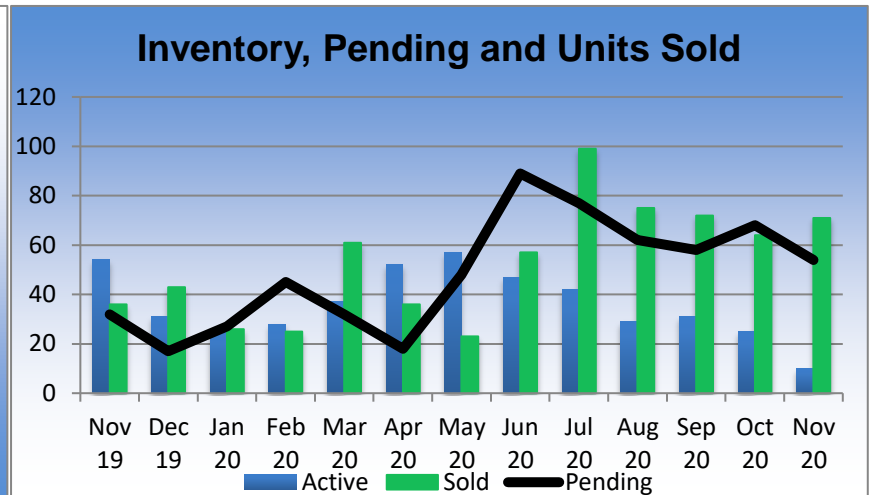
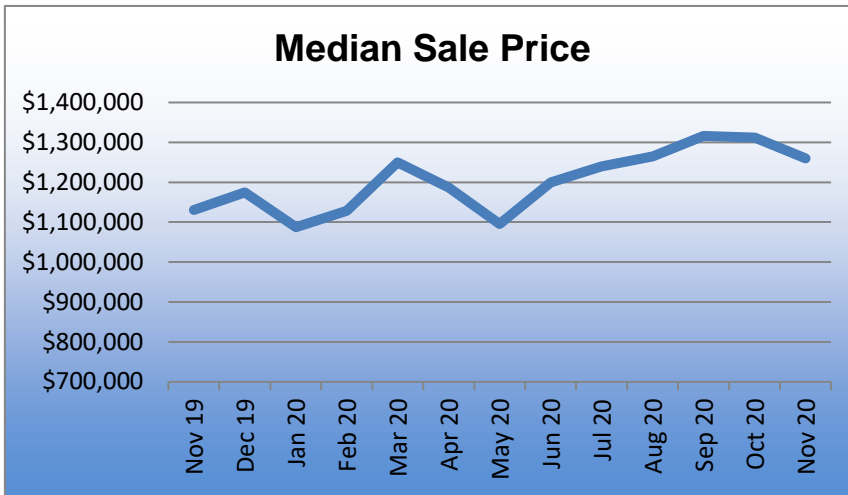


Market Activity Summary:

- Inventory: 10 units were listed for sale as of the last day of November - approximately 0 month of inventory.
- Sales Activity: 71 single-family detached units were sold during November.
- Median Sales Price: \$1,260,000 during November.
- Days-on-Market (DOM) year-to-date is approximately 15 days.
- Average sales price was 105.08% of the average list price during November.



Monthly Market Activity

	Active	Pending	Sold	Months Supply	Avg List Price	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft Listed	Avg \$ Sqft Sold	Sale Price/List Price
Nov 19	54	32	36	1.4	\$1,136,980	\$1,131,000	\$1,128,937	32	\$495	\$492	99.29%
Dec 19	31	17	43	1.0	\$1,191,566	\$1,175,000	\$1,177,583	48	\$506	\$500	98.83%
Jan 20	25	27	26	0.9	\$1,225,761	\$1,087,500	\$1,225,012	31	\$492	\$495	99.94%
Feb 20	28	45	25	0.9	\$1,142,162	\$1,129,000	\$1,142,780	24	\$510	\$511	100.05%
Mar 20	37	32	61	1.2	\$1,324,593	\$1,250,000	\$1,344,000	21	\$486	\$495	101.47%
Apr 20	52	18	36	1.7	\$1,262,232	\$1,186,950	\$1,261,809	11	\$516	\$518	99.97%
May 20	57	48	23	1.6	\$1,143,893	\$1,095,000	\$1,138,988	18	\$553	\$551	99.57%
Jun 20	47	89	57	1.0	\$1,251,832	\$1,200,000	\$1,241,709	22	\$518	\$516	99.19%
Jul 20	42	77	99	0.7	\$1,270,878	\$1,240,000	\$1,283,456	15	\$501	\$507	100.99%
Aug 20	29	62	75	0.4	\$1,347,970	\$1,265,000	\$1,368,014	17	\$499	\$510	101.49%
Sep 20	31	58	72	0.4	\$1,314,916	\$1,316,200	\$1,370,557	18	\$519	\$542	104.23%
Oct 20	25	68	64	0.4	\$1,286,798	\$1,312,000	\$1,343,329	15	\$516	\$539	104.39%
Nov 20	10	54	71	0.2	\$1,290,981	\$1,260,000	\$1,356,511	15	\$541	\$571	105.08%

Market Trends

Month	Sold	%Change	Avg List Price	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Nov 20	71	97.22%	\$1,290,981	13.54%	\$1,260,000	11.41%	\$1,356,511	20.16%	15	-54.41%	105.08%
Nov 19	36	-7.69%	\$1,136,980	-5.18%	\$1,131,000	2.35%	\$1,128,937	-4.75%	32	7.31%	99.29%
Nov 18	39	-23.53%	\$1,199,042	5.50%	\$1,105,000	7.28%	\$1,185,287	3.39%	30	39.25%	98.85%

Sales Activity & Price Trends

Price Range	2020 YTD units sold	2019 YTD units sold	2018 YTD units sold	2017 YTD units sold	2016 YTD units sold
<\$500K					1
\$500-\$599K		2	5	1	5
\$600-\$699K	3	13	5	6	6
\$700-\$799K	12	3	9	18	39
\$800-\$899K	13	35	39	113	122
\$900-\$999K	72	100	86	119	129
\$1-\$1.299m	253	291	261	251	236
\$1.3-\$1.699m	200	151	204	165	98
\$1.7-\$1.999m	48	17	27	19	13
\$2-\$2.999m	27	25	19	23	17
>\$3m					
Totals:	628	637	655	715	666

Presented by: